Overview of Trade Facilitation efforts
USAID's Trade Central Asia Activity in Turkmenistan

Activity info: Trade Central Asia, TEC $34.2 million, 2021-2026, DAI Global.

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Objectives

1. Objective 1: customs and border procedures harmonized
2. Objective 2: public-private dialogue on regional trade and investment increased
3. Objective 3: cross-border firm-to-firm connectivity increased
4. Objective 4: Central Asian economies achieve increased resilience through trade

Accession to World Trade Organization (WTO)

- ✓ **Capacity building and technical assistance:**
  - ✓ Trade remedies workshop for the Ministry of Finance and Economy of Turkmenistan (MFET) and other 20 state ministries/ academia involved in the accession process (Nov 27-29, 2023);
  - ✓ Trade impact analysis / Sectoral impact assessment in the process of accession to the WTO for the MFET and other relevant state ministries involved in the WTO accession process (July 3-5, 2024)
  - ✓ **Market access in the process of accession to the WTO (Nov 20-22, 2024)**

- ✓ **Translation of Turkmenistan national legislation** (8 codes + 82 laws) - Annex to the Memorandum on the Foreign Trade Regime (MFTR) (Dec 2023 – Jan 2024)

- ✓ **Provision of ICT Equipment** to the WTO cooperation Unit of MFET to improve communication during the accession process (June 2024);

- ✓ **Translation of WTO Agreements into Turkmen language** (22 Agreements) – in progress


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Введение в ВТО и ее основные правила




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Cooperation with “Turkmendenizderyayollary” Maritime and River Agency / Turkmenbashi international Seaport

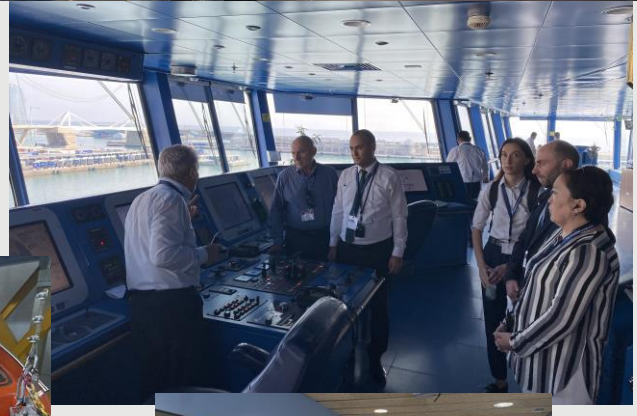
TCA has arranged a series of webinars / trainings and a study tour to seaport of Barcelona jointly with TRACECA:

- Study tour to International Sea Port of Barcelona (Spain), enabling representatives of Agency “Turkmendenizderyayollary” to observe and learn from one of Europe’s leading seaport operations (Port Community System, Maritime Single Window, etc.) (Sept 2023);
- Forum entitled ‘Role of the Turkmenbashi international Seaport as a transit hub for Central Asian exports (Feb 14, 2024)
- Series of specialized webinars, covering modern practices in logistics and port management by CILT
- Professional accredited trainings IMO’s STCW-compliant (Standards of Training, Certification, and Watchkeeping) safety training courses for the Turkmenbashy Caspian Sea port and the Agency representatives (Aug 2024)
- **TCA stands ready to provide further support to facilitate the compliance with the IMO’s STCW and FAL conventions**














ÀREA PIF
Port de Barcelona

Customs and Border management

TCA supports State Customs Service of Turkmenistan to enhance cross-border trade efficiency and security in its broad context

- Through the collaboration with the Border Management Programme in Central Asia (EU-BOMCA 10th phase) TCA facilitates knowledge sharing and training for government agencies involved in border management. Illustrative assistance included:

✓ Exchange of Trainers on Customs Risks Management in Turkmenistan

✓ WTO's TFA agreement

✓ HS Classification system

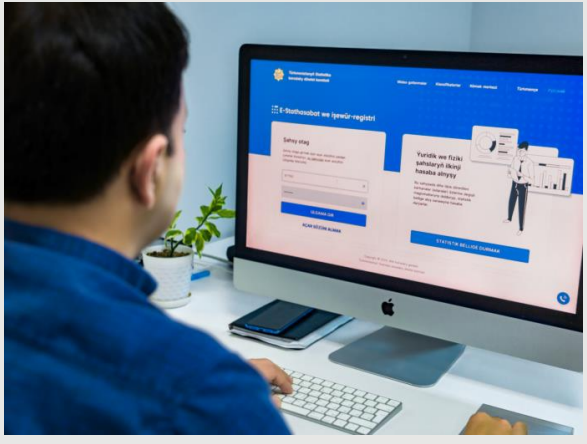
✓ Improvements of the electronic data flow related to the customs clearance processes and digitalisation of the process flow (Nov 18-20, 2024)

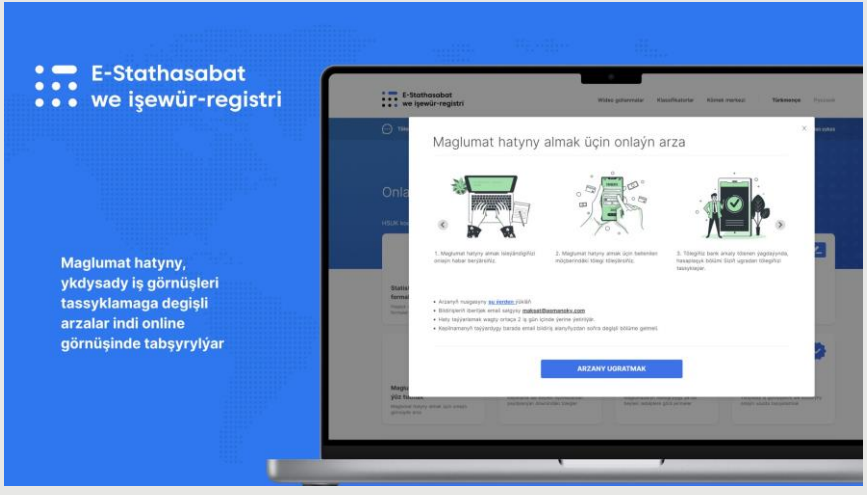
Support to State Customs Service of Turkmenistan (jointly with EU-BOMCA 10)



Support to the State Committee on Statistics in digitalization

- **TCA provided ICT equipment for electronic collection and submission of statistical reports for businesses and public sector that aims to improve the quality and availability of data for better policy-making and economic analysis. October 2024**
- **launch of ‘E-Statistics and Business Registry’ in November 2024.**





Digitalization of transport documents

- Support in analysis and development of legal framework related eCMR - jointly with Turkmenistan Association of International Road Carriers (THADA) in 2022

- **Key Milestones**:
  - Turkmenistan's accession to the Additional Protocol to the Convention on the Contract for the International Carriage of Goods by Road (CMR) relating to the Electronic Consignment Note (eCMR) - Nov 20, 2022
  - Presidential resolution on creation of an electronic information exchange system of the Electronic Consignment Note of the Türkmenawtoulaglary (Turkmen Auto Transport agency) or the e-CMR system - 7 June 2023

Main advantages of e-CMR:



- **Lower costs:** Handling costs can be up to three to four times less expensive
- Faster administration with reduced data entry, no paper handling, no fax/scan/letter exchanges, no paper archiving, etc. Faster invoicing
- Reduction of delivery and reception discrepancies
- **Greater transparency:** Data accuracy, Control and monitoring of the shipment, Real-time access to the information & proof of pick-up and delivery, Integration with Single Window for import and export transactions

Export Facilitation

- **Export Facilitation Program**
  - Yigit ES GLOBALG.A.P. certification – February 2023
  - Hemsaya ES GLOBALG.A.P. certification – August 2024
- **TPSP Initiatives**
  - Regional stand of Central Asia at Gulfood 2024 (Dubai, UAE) – February 2024
  - "Made in Turkmenistan" national stand at Macfrut 2024 (Rimini, Italy) – May 2024
- **First Media Platform Promoting Trade in Turkmenistan**
- Conference on international standards/requirements for fresh horticultural produce - November 15, 2023
- **Diversifying Export Through Building Capacity of Greenhouse Cluster In Turkmenistan** – January – June 2024
- **GLOBALG.A.P. Guide**, April - November 2024

Export Facilitation Program
GLOBALG.A.P. Certification Economic Society Yigit, Feb 2023



CONTROLUNION

GGN/GLN: 4063851501681
CERTIFICATE No: CU 893915-01.2023

PRODUCTS RvA C 412

Announced ☑
Unannounced ☐

GLOBALG.A.P.

CERTIFICATE

GLOBALG.A.P. General Regulations Version 5.2_February2019
Fruit & Vegetables
Option 1 - individual producer

Issued to:

Yigit Economic Society

9 Garagum Street
745202 Ashgabat
TURKMENISTAN

The Annex contains details of the producers and production sites / product handling units included in the scope of this certificate.
Control Union Certifications B.V. declares that the production of the products mentioned on this certificate has been found to be compliant in accordance with the standard:

The current status of this certificate is always displayed at: https://www.database.globalgap.org/search

GLOBALG.A.P. Control Points and Compliance Criteria Integrated Farm Assurance Version 5.2_February2019

Products	GLOBALG.A.P. Product Certificate Number	Harvest Excluded	Product Handling	No. of Producers/ Production Sites	Parallel Production	Parallel Ownership
Tomato	00119-FVNPH-0002	No	In field + facility	1	No	No

Declared by Managing Director:

CONTROLUNION
Control Union Certifications B.V.

On behalf of the Managing Director
Pocolo, Ms. E (Erika)

Certifier
Control Union Certifications B.V.
Meeuwenlaan 4-6
8011 BZ ZWOLLE
The Netherlands
http://www.controlunion.com
tel.: +31(0)38-4260100

Date of certification decision: 10 March 2023
Printed on: 10 March 2023

Valid from: 10 March 2023
Valid to: 09 March 2024

Control Union Certifications B.V. P.O. Box 161, 8000 AD Zwolle The Netherlands http://www.controlunion.com certifications@controlunion.com tel.: +31(0)38-4260100

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Export Facilitation Program

GLOBALG.A.P. Certification for Hemsaya ES, August 2024

In August 2024, the leading almond producer Hemsaya gained its GLOBALG.A.P. (Good Agricultural Practice) certification after passing its audit in late August. It joins the Yigit tomato farm as two Turkmen agribusinesses with this qualification.

During a pre-qualification inspection of the 180-hectare farm employing 70 workers, USAID also facilitated on-the-job training for 11 novice consultants who aspire to become GLOBALG.A.P.-certified farming consultants and auditors. By achieving this certification, Hemsaya is better positioned to access lucrative international markets and can be a positive example to other export-oriented businesses in Turkmenistan.



CONTROLUNION

GGN: 4065453064645
CERTIFICATE No: CU 904969-01.2024
GLOBALG.A.P. REGISTRATION No: CU 904969

GLOBALG.A.P.

CERTIFICATE

According to
GLOBALG.A.P. General Regulations Version 6.0_Sep22

Option 1 - Individual producer
Plants

Issued to:

Economic Society Hemsaya
"Awtoyoly" building, 78 Garry Kuliyev Street, Bagtyyarlyk etrap
745202 Ashgabat
37.963363, 58.085473

TURKMENISTAN

If available, the requirements of the national interpretation guideline of the country of production, as mentioned in this certificate, are included in the standard

The annex contains details of the producers and production sites/product handling units included in the scope of this certificate.

The certification body Control Union Certifications B.V. declares that the production of the products mentioned on this certificate has been found to be compliant in accordance with the standard:

GLOBALG.A.P. Principles and Criteria Integrated Farm Assurance Version 6.0 Smart_Sep2022

Product	GLOBALG.A.P. product certificate number	Harvest included	Product handling included	No of Production Sites	No of PHUs	Production area of covered harvest (ha)	Production area of non-covered (ha)	Parallel ownership	Countries of destination
Almond	00138 CVTHT 0002	Yes	Facility	1	1	0.0000	179.1200	No	TKM, EU

Valid from: 20 September 2024
Valid to: 19 September 2025
☑ Announced
☑ On-site audit

Declared by:
On behalf of the Managing Director
CONTROLUNION

Authorized by: Nezik, Ms. E (Erika)

Certifier Control Union Certifications B.V.
Meeuwenlaan 4-6
8011 BZ ZWOLLE
The Netherlands
http://www.controlunion.com
tel.: +31(0)38-4260100

Date of certification decision: 20 September 2024
Printed on: 20 September 2024

The current status of this certificate is always displayed at: https://www.database.globalgap.org
Control Union Certifications B.V., P.O.Box 161 8000, AD Zwolle, The Netherlands, certifications@controlunion.com

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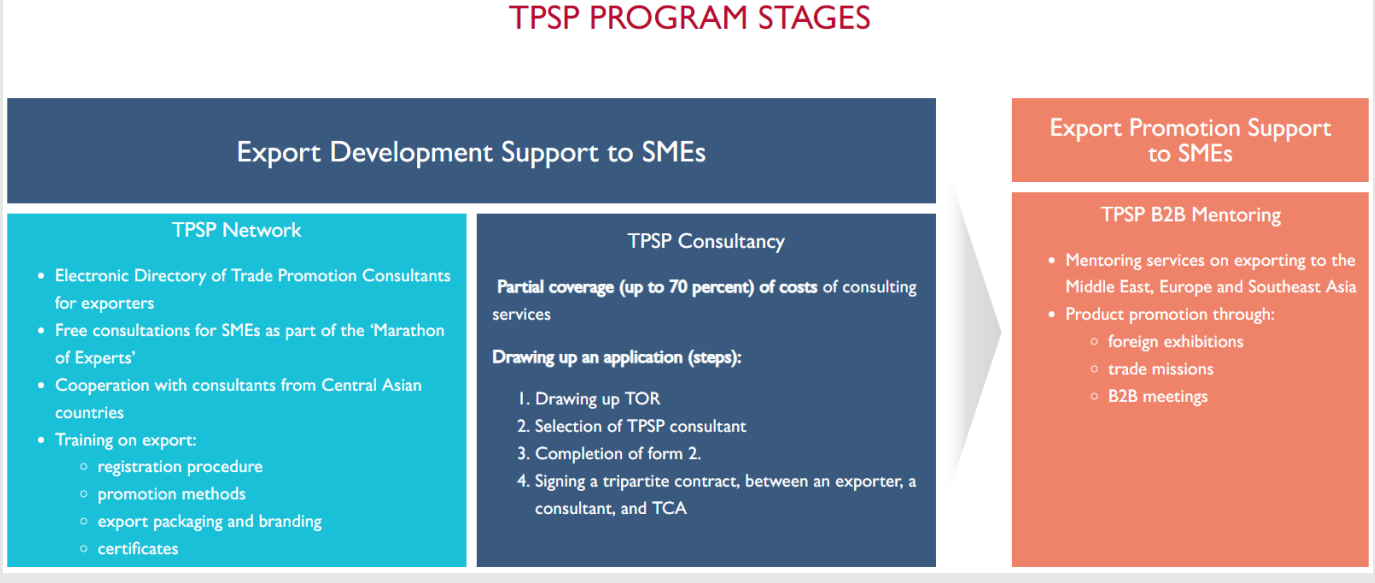
Trade Promotion Service Providers Initiative

https://catradeforum.org/tpsp-program/

The USAID Trade Central Asia activity provides comprehensive technical assistance to Central Asian entrepreneurs in entering foreign markets. The TPSP program aims to help Central Asian small and medium-sized enterprises (SMEs) promote their products for export with the help of local consultants. The TPSP initiative consists of the following stages:



“Taste of Central Asia” stand at Gulfood 2024 February 19-23, 2024 (Dubai, UAE)

Supported by USAID
Taste of Central Asia

Gulfood
19-23 FEB 2024
DUBAI WORLD TRADE CENTRE

USAID’s TCA Activity facilitated the participation of two Turkmen companies at the “Taste of Central Asia” regional stand, leading to a shipment of Hasar confectionery products worth **$54,759 to UAE** and a **$37,905 shipment to Middle East country**.



“Made in Turkmenistan” stand at Macfrut 2024
May 8-10, 2024 (Rimini, Italy)

MADE IN TURKMENISTAN













“Made in Turkmenistan” stand at Macfrut 2024 May 8-10, 2024 (Rimini, Italy)

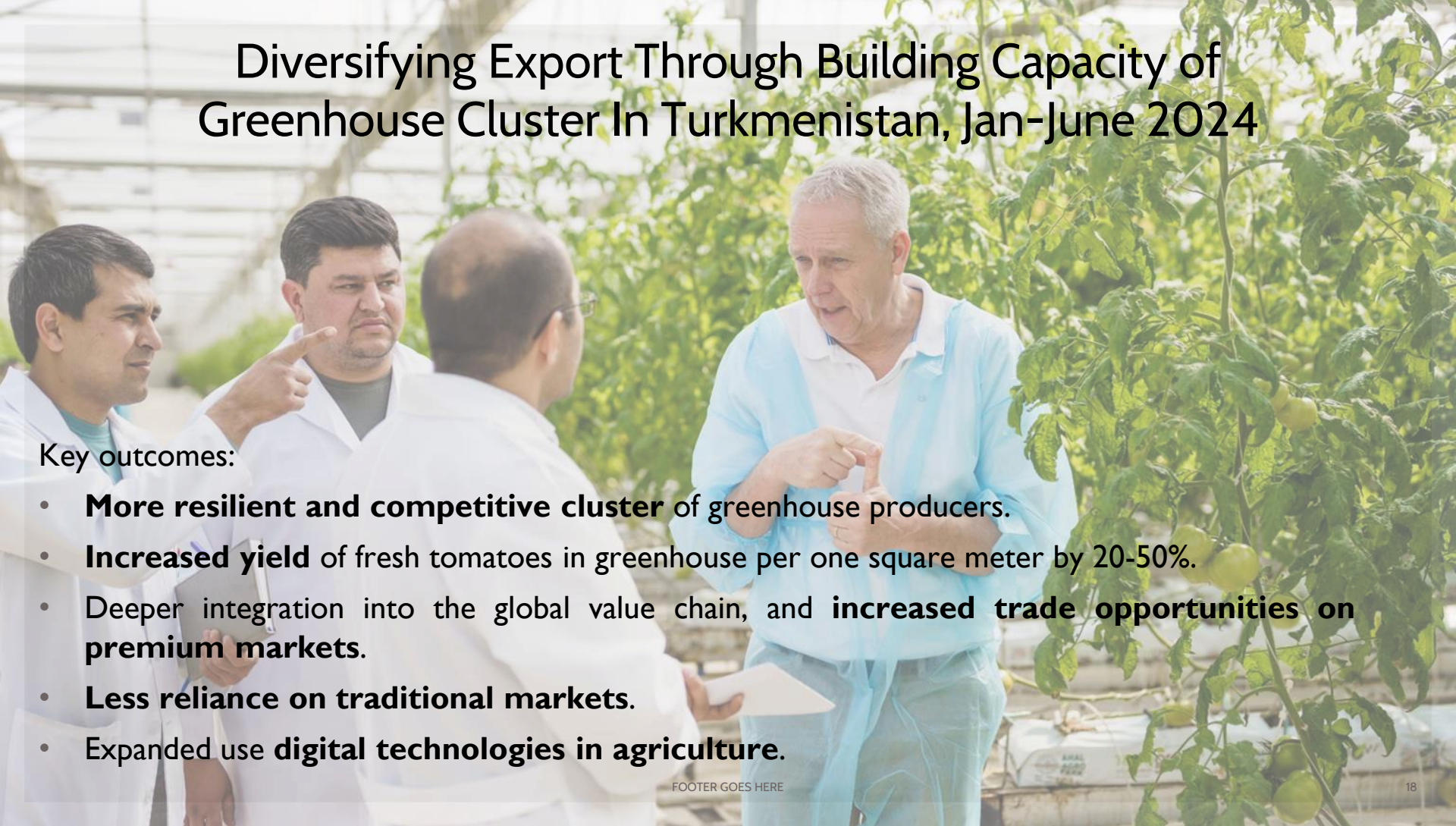
MADE IN TURKMENISTAN

USAID’s TCA Activity supported the participation of 8 companies at the “Made in Turkmenistan” national stand. As a result of this event:

- **New market linkages created** on premium markets building national and firm-level brand awareness.
- **19 LOIs** signed worth more than **$7 million**
- As of November 06, 2024, Hilli Gaplama (strawberry producer) **exported 2,697.9 kg** of strawberries valued at **$16,853** and aims for monthly exports of $50,000 in 2025.

#	Company Name	Produce
1	Yigit	Fresh tomatoes
2	Hilli Gaplama	Fresh strawberries
3	Shaylan Group	Fresh grapes and dried fruits
4	Mive	Fresh apple, peach, cherry and almond
5	Datly miwe	Almond
6	Miveli Atyz	Fresh tomatoes and dried fruits
7	Arkadash Gurlushyk	Fresh tomatoes
8	Gok Bulut	Fresh apple and peach

Diversifying Export Through Building Capacity of Greenhouse Cluster In Turkmenistan, Jan-June 2024



Key outcomes:

- **More resilient and competitive cluster** of greenhouse producers.
- **Increased yield** of fresh tomatoes in greenhouse per one square meter by 20-50%.
- Deeper integration into the global value chain, and **increased trade opportunities on premium markets**.
- **Less reliance on traditional markets**.
- Expanded use **digital technologies in agriculture**.

GLOBALG.A.P. Guide

The purpose of the development of the GLOBALG.A.P. Guide is to enhance knowledge and strengthen the capacities of agro-companies and farm enterprises on major requirements for certification of fruits and vegetables production under the GLOBALG.A.P. International Standard, which would contribute to further increase of competitiveness of Turkmenistan fruits and vegetables produce and eventually create more favorable conditions for exporters to enter new and perspective international markets.

